

LEADERSHIP BIBLIOGRAPY

<u>Title</u>	<u>Author/Editor</u>	<u>Type</u>
<u>COMMUNICATION/COUNSELING</u>		
A Case of Working Smarter Not Harder HD50 .C34 1985	CRM	Video
Analyzing Performance Problems HF5549.5 P35 M33x 1984	Mager	Book
How to Get Results with People BF637.C45 H68 1987X	Salzman	Audio
How to Handle Conflict and Manage Anger HM136.W13 1993	Waitley	Audio
Increasing Productivity Through Performance Appraisal HF5549.5.R3 I367 1982	Latham/Wexley	Book
Managing, 9 th Ed. DK31 .K6 1988	Koontz/Weihrich	Book
Management, 1st Ed. HD31 .D773 1985	Drucker	Book
Management & Performance HD31 .S94 1988	Szilagyi Jr.	Book
The Managerial Decision-Making Process HD30.23 .H368 1987	Harrison	Book
The Mediation Process: Practical Strategies for Resolving Conflict HM 136 .M684 1986	Moore	Book
Mega Trends HN59.2.N35 1985	Nesbitt	Video
Problem Employees, How to Improve Their Performance HF5549.5 .E42 W94 1991	Wylie	Book
Talking from 9 to 5 : how women's and men's conversational styles affect who gets heard, who gets credit HF 5718 .T36 1994	Tannen	Book
What do I say when--:a guidebook for getting your way with people on the job HF 5718 .637 1988	Solomon	Book
Win-win negotiation : a professional's playbook HD 58.6 .T57 1993	Tirella	Book

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<u>Title</u>	<u>Author/Editor</u>	<u>Type</u>
Zapp! : the lightning of empowerment: how to improve productivity, quality, and employee satisfaction HD 30.3 .B94 1988	Byham	Book
Zapp! :the lightning of empowerment : how to improve productivity, quality, and employee satisfaction HD 30.3 .945 1992	Byham	Video
<u>DEVELOPING SELF AND OTHERS</u>		
Assertiveness for Career and Personal Success BF575 .A85 .M35	Marshall	Audio
The Abilene Paradox HD30.23 .A25 1991	Harvey	Video
The Abilene Paradox & Other Mediations HD58.7 .H376 1988	Harvey	Book
Effective Team Building HF5547 .W45 1989X	Weiss	Audio
Everyone's a Negotiator BF637 .N4 C6	Cohen	Video
How to Improve Performance Through Appraisal and Coaching HF5549.5 R3 K54 1982	Kirpatrick	Book
The Leadership Equation HD57.7.B377 1989	Barr/Barr	Book
Negotiate Like the Pros BF637 .N4 N43 1990	Dolan	Audio
Personal Power BF632 .F6 1987	Ford	Audio
The power of Ethical Management HF5387 .B56 1988	Blanchard	Audio
Self-Image Modification HD57.7 .B377 1989	Simmermacher	Book
Self-Esteem and Peak Performance BF697 .S44 1989	Canfield	Video
Seven Habits of Highly Effective People BF637 .S8 C68 1989	Covey	Book
Stress Management for Professionals HF5548.85 M4 1989	Mellot	Audio

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<u>Title</u>	<u>Author/Editor</u>	<u>Type</u>
<u>LEADING</u>		
The art of the leader HD 57.7 .C64 1990	Cohen	Book
Creating Excellence HD31 .H48	Hickman/Silva	Video
Enlightened leadership : getting to the heart of change HD 57.7 .O2 1993	Oakley	Book
The Female Advantage: Women's Ways of Leadership HD6054.4 .U6 H45 1990	Helgeson	Book
Flight of the Buffalo : soaring to excellence learning to let employees lead HD 57.7 .B447 1993	Belasco	Book
Flight of the Buffalo : soaring to excellence learning to let employees lead HD 57.7 .F45 1994	Belasco	Video
How to Make Meetings Work HM131 .D68 1982	Dolyl/Straus	Book
The Human Side of Enterprise HF5549 .M27 1985	McGregor	Book
Leading Change HD 58.8 .K65 1996	Kotter	Book
Leading the Way BF 471 .W36	Gilbreath	Video
Leaders : The Strategies for Taking Charge HD 57.7 .B46 1985	Bennis	Book
Leadership is An Art HD57.7 .D46 1989	DePree	Book
Leadership and Dynamic Group Action HM 131 .B39	Beal	Book
The Leadership Challenge HD57.7 .K68 1987	Kouzes/Posner	Book
The Leadership Engine: Building Leaders at Every Level HD 57.7 .T58 1998	Tichy	Book
Leadership Secrets of Attila the Hun HM141 .R6 1989	Roberts	Book

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<u>Title</u>	<u>Author/Editor</u>	<u>Type</u>
Making Meetings Work HM133 .B63	Bradford	Book
Management of Organizational Behavior HD58.7 .H47 1988	Hersey/ Blanchard	Book
Managing in Turbulent Times HD31 .D7734	Drucker	Book
Military Leadership U408.3 .A13 1990	Army	Book
On Becoming a Leader BF 637.L4 B37 1991	Bennis	Book
Organizational Culture and Leadership HD58.7 .S33 1985	Schein	Book
Principle-Centered Leadership BF 637.S8 C67 1992	Kingcade	Book
Principle-Centered Leadership BF 637.S8 C681 1993	Kingcade	Video
The Power of Listening BF323 .L5 P68 1988X	CRM	Video
Taking the Challenge BF 471. W35	Gilbreath	Video
Taking Your Meeting out of the Doldrums AS6 .S318 1988	Schindler	Book
Team Building HD66 .LS36 1989	Sanborn	Video
Thriving on Chaos HD70 .U5 P426 1987	Peters	Book
Thriving on Chaos HD70 .U5 T47 1989	Peters	Video
What Every Supervisor Should Know HF5549 .B52 1990	Bittel/ Newstrom	Book
Why Work HD57.7 .M33 1989	MacCoby	Book

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<u>MANAGEMENT THOUGHT</u>		
A Passion for Customers HF5415.5 P47 1987X	Peters	Video
A Passion for Excellence HD70 .U5 P425 1986	Peters	Book
Contemporary Applied Management HD31 .D79 1989	Dubrin	Book
Contemporary Management HD31 .V3185 1991	Van Fleet	Book
Deming Management Method HD38 .D439 W35 1986b	Walton	Book
Essentials of Management HD31 K62 1990	Peters	Book
First, Break All The Rules HD38.2 .B83 1999	Coffman/Buckingham	Book
The Empowered Manager-Positive Political Skills at Work HD58.7 .B58 1991	Block	Book
High Impact Leadership BF637 .L54 H44 1990	Sanborn	Video
Introduction to Total Quality Management in the Federal Government TS156.6 .I5 1991	Fed Qual Institute	Book
In Search of Excellence HD70 .U5 148 1985	Peters	Video
Liberation Management HD58.8 .P48 1993	Video Publishing Co	Video
The Nature of Managerial Work HD31 .M457	Mintzberg	Book
One Minute Manager HD31 .B257 1982	Blanchard	Video
Project Management HD69 .P75 K47 1992	Kerzner	Book
The Renewal Factor HD58.8 3W387 1987	Waterman	Book

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Total Quality Management (Accompanying material : The Quality Connection) HD38 G767 1985	Rojko Guaspari	Book Video
<u>ORGANIZATION</u>		
Delegating HD50 .D4	CRM	Video
Honda Motor: The Men, The Management, The Machines HD970 .J34 H65713 1987	Sakiya	Book
How to Delegate Work & Ensure It's Done Right HF5549 .L65 1988	Lohr	Audio
How to Run a Successful Meeting in Half the Time HF5718 .F743 1989	Frank	Book
Implementing Total Quality Management Competing in the 1990s TS156 .J12	Jablonski	Book
Leadership and the New Science : Learning About Organization from an Orderly Universe Q158.5 .W43 1992	Whaetley	Book
Organizational Development HM131 .B435	Bennis	Book
<u>PLANNING</u>		
A Guide to Planning Accessible Meetings HD 5734.5 .G8 1993	Kailes/Jones	Book
The Art of the Long View HD 30.28 .S316 1991	Schwartz	Book
The Balanced Scorecard : Translating Strategy Into Action HD 56 .K35 1996	Kaplan/Norton	Book
Competing for the Future HD 41 .H24 1994	Hamel/Prahalad	Book
The Effective Executive HD38 .D78 1985	Drucker	Book

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Goal Setting HD31 .H78	Hughes	Book
The Genius of Sitting Bull HD 70 .U5 M87 1993	Murphy/Snell	Book
Hope is not a Method : What Business Leaders Can Learn from America's Army HD 31 .S762 1996	Sullivan	Book
How to Set and Achieve Goals BF637 .SF H68 1989	Sommer	Video
The Northbound Train : finding the Purpose Setting the Direction, Shaping the Destiny of Your Organization HD 58.9 .A447 1994	Albrecht	Book
Putting the One Minute Manager to Work HD31 .B52	Blanchard	Video
Strategic Planning Workbook HD 30.28 .H43 1993	Krallinger	Book
The Time Trap HD69 .T54 M33 1990	Mackenzie	Book
<u>OTHER</u>		
First Things First : To Live, To Love, To Learn, To Leave a Legacy BJ 1581.2.C66 1994	Covey	Book
The Federal Engineer, Damsites to Missile Sites UG24 .N4 F43 1985	Omaha District	Book
Who Moved My Cheese? BF 637.C4 J64 1998	Johnson	Book